

Case Study 001

Save \$\$ with Mac OS X Server

Customer was quoted a fee of \$8000 to replace an aging Windows server.

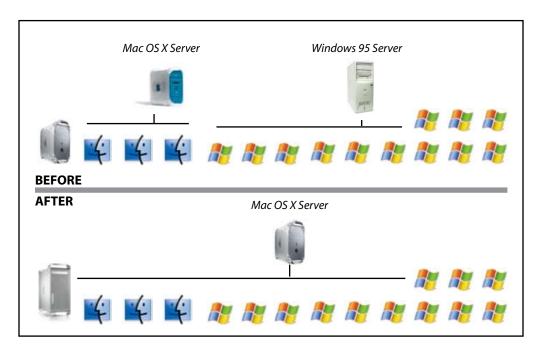
The customer had been using one Windows server for the office/admin people who worked on PCs and one Macintosh server for the Art Department. The old Windows 95 server needed replacement. Precursor proposed a cost effective alternative solution: purchase a new dual processor Power Mac G5 for the head designer and use the existing G4 it replaced with Mac OS X Server 10.4. The customer could now:

- serve to both Macintosh and Windows computers.
- consolidate management and backup at one device
- beef up service to both PCs and Macs at the same time
- gain a top flight new production workstation

Value was increased by providing: a newer server for both Macs and PCs; AND a brand new, powerful production computer for the Art Department.

The icing on the cake?

Precursor's solution cost \$1000 less than the PC server they were quoted in the first place!



Precursor Systems was founded in March 1994 by Alex Narvey to provide support for computer-based professionals in the Publishing, Printing, Prepress, Digital Imaging, Audio and Video industries.

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